



MCHC and Sandlot Solutions to Create One of the Largest Unified Health Information Exchanges in the U.S.

Thirty-four hospitals, representing \$8.5 billion in annual net patient revenue, to connect with the MetroChicago HIE to help enhance care quality, cost-effectiveness for Chicagoland patients.

CHICAGO & FORT WORTH, Texas, December 2, 2013— The [Metropolitan Chicago Healthcare Council](#) (MCHC) and [Sandlot Solutions](#) today announced their exclusive partnership to provide health information exchange (HIE) technology and interoperability solutions to the MetroChicago HIE and support the Chicago area's 89 hospitals and thousands of physicians in providing more coordinated and cost-effective care to their patients. As of today, a launch group comprised of [34 hospitals](#), representing more than one third of the Chicago hospital market, is preparing to go live with the HIE platform.

The MetroChicago HIE will help enable improved clinical collaboration by providing hospitals, physicians and other care providers access to an unprecedented depth and breadth of relevant, targeted patient information at the point of care. As a result, Chicagoland patients can be confident that their participating providers have access to more accurate, comprehensive, real-time medical information for managing their care. Patients may also have fewer duplicated tests and procedures.

"Our vision is to achieve a sustainable, value-driven HIE that allows the health care community in Chicagoland to partner together for better access to health information to enhance patient outcomes. Sandlot was the clear choice in helping us to achieve this vision," said Kevin Scanlan, President and CEO of MCHC.

Gathering this quantity of data will drive more patient-centered care, enhanced outcomes, improved efficiency and lower costs for both patients and providers in the Chicago area, and may serve as a model for other states and organizations as they seek to adopt HIE initiatives to comply with health care reform mandates.

"The MetroChicago HIE will have a significant impact on how health care is provided in the Chicago area," said Dr. Julio Silva, Medical Director of the MetroChicago HIE and Vice President, Clinical Systems and Chief Medical Information Officer of Rush University Medical Center. "By having secure access to patient information throughout the continuum of care, health care providers can ensure that they are providing the most appropriate, quality care to their patients."

"There has never been a greater need for medical record connectivity in the metro Chicago market, and it is critical to improving quality, reducing costs and engaging patient populations in the health care industry in the new post-reform era. HIE is critical to the advancement of the provider and payer relationships to better serve patients," said Daniel Yunker, CEO of Land of Lincoln Mutual Health Insurance Company and Senior Vice President of MCHC.

The HIE's technology will be provided by Sandlot Solutions, a health information technology company with experience in successfully implementing an HIE system in another large metropolitan region. Sandlot's clear superiority in providing real-time interoperability with a diverse set of electronic health record platforms supports the goals and expectations of MCHC's member hospitals, as well as Sandlot's ability to drive higher quality scores, provide the data backbone for population health management and support research. Future plans for the MetroChicago HIE include expansion beyond hospitals to include

long-term acute care hospitals, skilled nursing centers and other provider organizations. As adoption continues to grow, the goal of the MetroChicago HIE is to connect all of the region's hospitals and serve the 9 million patients in the Chicago area.

"MCHC really gets it, offering a clear vision for improved patient care coupled with a decisive plan of action," said Joe Casper, CEO of Sandlot Solutions. "They see the future of health care and are making the bold steps and smart investments necessary to support their member hospitals in improving health for individual patients and the community overall.

"We are excited to partner with such a forward-thinking network of hospitals," added Richard Helppie, chairman of Sandlot Solutions. "Sandlot's physician-developed IT solutions will dramatically increase the timely flow of clinical information among MCHC's members, enabling them to deliver high quality care to their patients and improved outcomes.

###

About the Metropolitan Chicago Healthcare Council and the MetroChicago HIE

MCHC is a membership and service association with more than 170 hospitals and healthcare organizations working together since 1935 to improve access to health care and improved delivery of services in the Chicago area. In April 2011, MCHC began development of the MetroChicago HIE, the largest community HIE of its kind. The MetroChicago HIE is designed to facilitate the secure sharing of health information to enhance coordination of care, improve outcomes, and decrease the cost of health care in the Chicago region. Visit mchc.org for more information.

About Sandlot Solutions

Sandlot Solutions is a leading healthcare IT company focused on fourth-generation health information exchange plus data analytics and services. Sandlot builds the connection for any organization exchanging healthcare information to improve the quality of care, manage risk and reduce costs supporting Accountable Care and other payment models. The company's configurable technology streamlines data-sharing. Physicians receive digital envelopes within their workflow with actionable patient information and analytics, including prompts at the point of care for appropriate interventions, education and follow-up. Sandlot Solutions was founded in 2006. Visit sandlotsolutions.com for more information.

Media Contacts:

Alexandra Normington
Metropolitan Chicago Healthcare Council
312-906-6143
anorming@mchc.com

Lisa Verrecchia
Sandlot Solutions
312-515-1667
lverrecchia@sandlotsolutions.com